



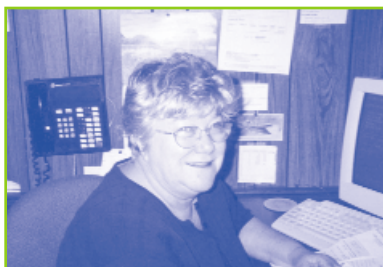
Main Street
P.O. Box 211
Nichols, SC 29581-0211

Address Service Requested

Take advantage of price protection programs! See page one for details.

Thank You Margaret Hayes

As we have mentioned in previous newsletters, a company is only as good as its employees. And, Battle L.P. Gas Company has been blessed with the best! Because of employees like Margaret Hayes, Battle L.P. Gas Company has grown into the best propane company in the region.



Margaret Hayes

Margaret has performed a variety of duties — from bookkeeping to buying cucumbers — during her more than 15 years working part-time for various Battle companies. For the past several years she has been night and weekend dispatcher at Battle L.P. Gas Company for the summer tobacco curing season. Margaret says she especially enjoys getting to talk with local farmers.

When she is not working part-time for Battle L.P. Gas Company Margaret works full-time at the Marion County Library as bookkeeper and network manager for their computer system. She says she has the best of both worlds because she likes computers and loves to read.

In her spare time Margaret travels overseas to visit her daughter in Germany and she loves to spend time with her four grandchildren. Margaret says she thoroughly enjoys the wide variety in her work and says she feels very fortunate to work for such a family-oriented and operated company as Battle L.P. Gas Company. And, we feel fortunate to have Margaret. Even if it is only part-time! From everyone at Battle L.P. Gas Company, a big thank you!

Battle L.P. Gas is here for you!

NICHOLS

P.O. Box 211 • 106 Main St.
843-526-2132 • 800-526-2132

FLORENCE

1735 S. Irby St. • 843-661-5798

CONWAY

843-488-3243

Monday – Friday, 8:00 a.m. – 5:00 p.m.

Your Battle L.P. Gas Co. Team:

James A. Battle, Jr.	Alice Herlong
Randolph W. Battle, Sr	David Hewitt
Randolph W. Battle, Jr.	Joey Huggins
Robert B. Battle	Larry Jernigan
Joey Atkinson	Lothair Jones
Joe Brown	Pat Lebiedz
Michelle Causey	Donna Locklair
Ronald Causey	Tom McMillan
Daryl Christian	Doug Rogers
Kenny Elliott	Harry Rogers
Brian Floyd	Nan Rogers
Jennifer Floyd	Irene Small
Rufus Ford	Darryl Stanley
Gayle Hardee	Tim Waddell
Margaret Hayes	James Wheeler



The Battle Bulletin

Battle L.P. Gas Co.

P.O. Box 211 • 106 Main St. • Nichols, SC 29581

843-526-2132 • 800-526-2132

1735 South Irby St. • Florence, SC 29505

843-661-5798

Conway, SC 29526

843-488-3243

Because We Want Well-Informed Customers

Summer 2003

Take Advantage Of Price Protection Programs Available

Several factors have caused uncertainty and instability for oil and natural gas prices. Because propane is made from natural gas and crude oil, it is impossible to guess what will happen to its price this winter. Natural gas prices are 83 percent above last year and experts are predicting spikes in energy prices this winter.

In an effort to keep your propane prices reasonable, Battle L.P. Gas Company has been working to develop several price protection programs to suit your family's needs. These price protection plans include three options for you to choose from, two **Pre-Buy** programs that allow you to purchase all or part of your gas at a fixed price and a **Price Cap** program.

PRE-BUY OPTION 1

Make three (3) easy payments and guarantee a low seasonal price per gallon. One-third payment will be due when the contract is signed, one-third will be due August 31, 2003, and the final payment is due no later than September 30, 2003. Your gas will be delivered as you need it.

PRE-BUY OPTION 2

Pay a .05¢ per gallon storage fee to lock in a low, fixed price. Like always, you will pay for your gas as it is delivered — except you get the same price all year.

PRICE CAP PLAN

This program is like an insurance policy, allowing you to take advantage of low prices and eliminating the risk of high prices. The premium will be .10¢ per gallon based on your average yearly use. By taking advantage of the Price Cap plan your prices will float but never exceed the maximum price!

These programs are an excellent way to control your energy costs. Hurry! They are **only offered until August 29, 2003**. Please call us today and ask to speak with a sales representative.

We appreciate and value the trust you have shown by choosing us as your energy supplier. Our goal is to provide you comfort, peace of mind and choices that best suit your needs.

OVER THE BACK FENCE

Dear Friends,

We would like to take this opportunity to remind you why making propane your energy of choice is a wise decision. We hope you enjoy articles that focus on the many benefits that come from using this exceptional energy — whether it be the savings propane offers or the environmental benefits it provides.



Randy Battle

With summer in full bloom, it is hard to imagine colder weather is just a few short months away. With the price of natural gas making national headlines, and because propane is made from natural gas, now is a good time to consider taking advantage of one of the price protection options we have been developing for you. As experts are indicating higher energy prices for the coming season, taking advantage of one of these plans will help keep your propane costs lower.

Thank you very much for supporting Battle L.P. Gas Company — your locally owned and operated propane company for more than 40 years. We truly appreciate your business!

IN THIS ISSUE...

- Heating & Cooling Services
- Propane Water Heaters Save \$\$\$
- Test Yourself for Safety & Win

Battle L.P. Gas Co.

www.battlelpgas.com

Propane —The energy that saves

Let Our Heating & Cooling Experts Help

Too hot? Too cold? Our trained service technicians are available to handle any type of air conditioning or heating needs you may have. Battle L.P. Gas Company offers a large

**service
comes
first!**

inventory of parts, furnaces, water heaters, sheet metal and air conditioning service and installation. If there is a service you need, we're in great shape to help. Financing is also available for your convenience!

As an added service we also offer a GAS Check® to keep your home propane system working properly and to help you avoid costly repair bills. This fall is a great time to schedule your GAS Check® before it's time to turn up the heat.

Battle L.P. Gas Company is proud to provide service and value to the families we serve. As our customer you will receive scheduling priority. Please call us if you have a question about a GAS Check® or our Heating and Cooling services.

Top Tips For Fun, Efficient Barbecues

Americans have a love affair with grilling. This easy way to prepare flavorful food brings families and friends together throughout the year. We want your barbecues to be fun and safe, so here are some safety tips to help your events go without a hitch.

1. Always grill outside in a well ventilated area.
2. Always light the grill with the lid open and follow the manufacturer's instructions.
3. Make sure grill burners are turned off, and keep the cylinder valve closed and plugged when not in use.
4. Store cylinders upright at all times. When you have your cylinder refilled, have it checked for damage and rust.
5. After filling, take the cylinder home immediately. Do not leave cylinder in car.
6. When your grill is not in use, cover disconnected hose-end fittings and burner air intakes with small plastic bags or protective fitting caps to keep out dirt and moisture.
7. Before lighting your propane gas grill, check connections for tightness using a leak-detection solution. Contact us for solution and instructions for use. Never use matches or a lighter to check for leaks.
8. Do not smoke while handling the propane cylinder.

This is a guide to help you safely operate your grill. If you have questions about your grill, please give us a call.

Please Don't Do It Yourself!

Like everything else, propane appliances and equipment are getting more sophisticated. New technology and related devices all mean that it takes lots of training to properly maintain or install any propane appliance.

Our technicians are trained and have years of experience dealing with propane appliances daily. They have the training and experience to work on your system safely.

Don't operate on your propane system or appliances yourself. Leave the diagnosis and repair to a trained Battle L.P. Gas Company professional. If you ever have any questions about any aspect of your propane system, please feel free to give us a call. You can count on Battle L.P. Gas Company for your comfort and safety!

Easy Payment Options

To make using propane even more convenient, we accept payments by Visa and MasterCard. Paying by credit card is easy — and so is doing business with Battle L.P. Gas Company!



s a f e t i p

- ✦ **Water can damage the internal safety mechanism in the gas controls of an appliance. If you suspect your appliance gas controls have gotten wet (because of flooding, etc.) have a trained technician replace them immediately.**

Propane Water Heaters Save Money

According to the U.S. Department of Energy, water heating accounts for 20 percent of an average household's energy expenditures. That's why choosing the most economical way to heat your family's water makes a big difference in the amount you spend. And, using a propane gas water heater to heat your water instead of an electric model saves you up to 30 percent on average.*

If your gas water heater was manufactured before 1992, it probably has an efficiency rating of less than 50 percent. When choosing a new water heater, you can save a lot of money during the lifetime of the heater if you consider energy efficiency and type before you buy. When choosing a water heater, pay attention to the bright yellow Energy Guide Label.

Propane water heaters also recover hot water nearly twice as quickly as electric water heaters, keeping your home's hot water in good supply. A 40-gallon propane water heater can provide as much hot water as an 80-gallon electric unit in a 2.5 bath home. That means less water to heat.

AND, TO HELP GET YOUR SAVINGS STARTED, BATTLE L.P. GAS IS OFFERING TO GIVE YOU A FREE PROPANE WATER HEATER.

Please let us know if you would like additional information about this helpful GIVEAWAY program. Hurry and call us soon before this special offer expires.

**Based on ENERGYGUIDE annual operating costs for comparably sized gas and electric water heaters and the American Water Heater Company.*



TEST YOURSELF FOR SAFETY

You think you smell gas – What do you do?

1. **Propane's odor is sometimes described as smelling like:**
 - a. Burnt popcorn
 - b. Rotten eggs
 - c. Sour milk
 - d. Lemons

2. **The first thing you should do if you smell propane gas is:**
 - a. Do not turn off or on any light switches or appliances
 - b. Shut off the propane tank and leave the premises
 - c. Call us from a neighbors house immediately (not from a mobile phone)
 - d. All of the above

3. **If you smell gas you should turn off the shut-off valve on the propane tank by:**
 - a. Lifting the domed lid on the tank
 - b. Looking for the knob that has arrows indicating direction to open and close
 - c. Turning the knob to the right until fully closed
 - d. Call Battle L.P. Gas Company from a neighbors phone
 - e. All of the above

Answer these questions and mail your entry to us or drop it by our office.

We'll enter all correct tests in a drawing for 100 gallons of propane, compliments of Battle L.P. Gas Company!

Name _____

Phone _____

Best time to call _____

Battle L.P. Gas Co.

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Nichols, SC 29581
(843) 526-2132

Correct answers will be printed in the next edition of the Battle Bulletin newsletter.

THANK YOU FOR YOUR TRUST IN BATTLE L.P. GAS COMPANY. PLEASE LET US KNOW HOW WE CAN SERVE YOU!